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## CONGRATULATIONS ON YOUR PROPERTY INVESTMENT!

First and foremost — congratulations!

Purchasing or selling real estate is a significant financial decision and an important investment in Delaware's economy. Whether this property will support a business, generate rental income, or serve as a long-term investment, we are honored that you chose to work with a REALTOR® to guide you through the transaction and protect your interests.

As you complete your transaction today, we also want to share an important piece of information about the costs associated with transferring property in Delaware.

### Understanding the Delaware Realty Transfer Tax

*Did you know?*

Delaware has the highest state realty transfer tax in the United States.

The state portion of the realty transfer tax is 2.5% of the purchase price. When county and municipal portions are included, the total transfer tax is typically 4% of the sale price, usually split between the buyer and seller. In simple terms, it functions much like a sales tax on real estate transactions.

For investors, property owners, and businesses, this tax represents a significant upfront cost that can affect decisions about purchasing property, expanding operations, or investing in Delaware communities.

### Your Transaction Snapshot

Purchase Price: \_\_\_\_\_

Total Transfer Tax Paid on Transaction: \_\_\_\_\_

### Have a Voice in Delaware's Investment Climate

If you believe Delaware's realty transfer tax is too high, there is an easy way to share your experience with your elected officials.

The Delaware Association of REALTORS® has created a simple, step-by-step process to help property owners, investors, and business leaders communicate directly with their legislators.

**Visit: [delawarerealtor.com/statetransfertax](https://delawarerealtor.com/statetransfertax)**

You'll find a pre-written letter that you can personalize in minutes by entering your purchase price and the transfer tax paid. Lawmakers listen carefully when property owners and investors share real experiences about how taxes impact real estate investment and economic activity.

Our goal is simple: to ensure Delaware remains competitive for real estate investment, business growth, and property ownership. Your voice can help shape policies that encourage responsible investment and strengthen communities across our state.

Congratulations again on your transaction, and thank you for working with a REALTOR®.

*Paid for by the Delaware Association of REALTORS®*